



Your Guide to Re-Entry Success

# WELCOME

The Platinum Handbook is your resource to the complete re-entry process. Here you will read about the re-entry process, learn how to apply, and discover the benefits of Platinum recognition.

The Isagenix Team Compensation Plan is uniquely structured to offer our Associates incentives to share the proven Isagenix Systems while simultaneously maximizing earning potential. Isagenix offers a re-entry as an additional, gamechanging component of the Compensation Plan.

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## **CONGRATULATIONS!**

You have put in the work, and now, you are on your way to achieving greater milestones with Isagenix. The rank of Platinum reflects your passionate commitment to furthering the Isagenix family vision to impact world health and free people from physical and financial pain.

Thank you for making Isagenix the best health and wellness company in the world; we are honored to call you family.

To your continued success,

Kathy S

Jim, Kathy, and Erik Coover

# WHY TO APPLY FOR A RE-ENTRY

Re-entry positions allow you to grow and compound the earning potential of your Isagenix business. Re-entry with Isagenix allows you to expand in a unique way so you have the ability to continue to advance with Isagenix. We have structured re-entry as an enhancement to the Compensation Plan to benefit our top business builders.

# HOW TO ACHIEVE PLATINUM STATUS

### Requirements

To apply for a re-entry position and earn Platinum recognition rank, you must:

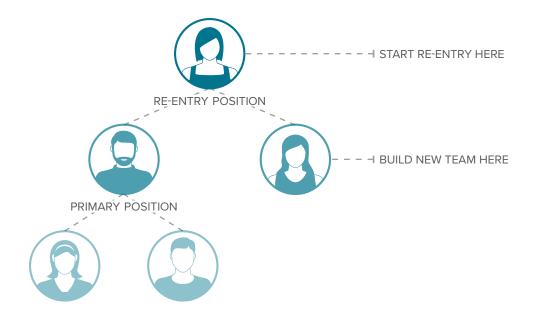
- 1. Be a Paid-As Executive for the previous three consecutive months.
- 2. Have an average of 225 cycles within thirteen weeks.‡
- 3. Be in good standing with Isagenix.

### Achieve Platinum Recognition Rank Through Re-Entry

If you are a qualified Paid-As Executive and you have built your primary position to the point of producing an average of 225 cycles within thirteen weeks, you have the opportunity to apply for a re-entry position. This new position will be organized immediately above your existing Primary Position with Isagenix as the Enrolling Sponsor.

The Primary Position becomes the outside leg to your new re-entry position. This means all volume may be leveraged from your Primary Position to help grow your new re-entry position.

Once each position reaches the minimum Cycle requirements, you can submit an application for an additional re-entry position. There is no maximum number of re-entry positions. If International Sponsorship is desired, you must apply for each position independently.



As long as people are suffering from physical and financial pain, why would we ever stop sharing Isagenix? The re-entry position offers us a unique opportunity to continue to empower people with the Isagenix products and business while also rewarding us for our efforts. As a trainer, speaker, and author in the profession of network marketing, I believe our Platinum program is the strongest in the industry.

- Susan Sly, Platinum & Isagenix Legacy Club Member\*\*

### **RE-ENTRY APPLICATION PROCESS**

#### 2 Steps to Re-Entry

- 1. Complete the Re-entry Form application on the last page.
- 2. Email the form to Platinum@lsagenixCorp.com.

#### Next Steps

- 1. Upon approval for re-entry, you will receive a Re-Entry Agreement.<sup>1</sup>
- 2. Sign and return to Platinum@lsagenixCorp.com.
- 3. You will receive a welcome email in three to five businesses days.

## PLATINUM RANK DETERMINED BY CYCLES\*

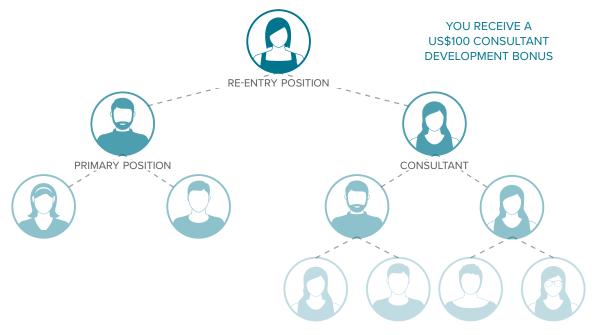
7-Star Platinum	
8-Star Platinum	
9-Star Platinum	
10-Star Platinum	
11-Star Platinum	
12-Star Platinum	
13-Star Platinum	500 Cycles per week
14-Star Platinum	550 Cycles per week
15-Star Platinum	
16-Star Platinum	
17-Star Platinum	
18-Star Platinum	
19-Star Platinum	
20-Star Platinum	
21-Star Platinum	900 Cycles per week
22-Star Platinum	
23-Star Platinum	1,000 Cycles per week
24-Star Platinum	1,050 Cycles per week

<sup>1</sup>Isagenix reserves the right to deny re-entry requests.

\*Combined paid Cycles of all positions. Cycles include Team Bonuses, Product Introduction Bonuses, and retail profits.

\*\*An Isagenix Legacy Club Member is an Independent Associate to whom Isagenix has paid a gross total of \$1 million or more since joining Isagenix. Earnings reflect gross amounts that do not include any business expenses. For average earnings of Independent Associates, refer to IsagenixEarnings.com.

### **RE-ENTRY RANK ADVANCEMENT**



### How to Qualify for Rank Advancement Bonuses

- Become a Paid-As Consultant. (You'll earn a US\$50/CA\$55 bonus to start!)
- You're on your way to earning over US\$10,500/CA\$11,655 in bonuses in your first 180 days.

### EARN OVER US\$10,600/CA\$11,765 IN BONUSES IN YOUR RE-ENTRY!

US\$50/CA\$55
US\$250/CA\$277
US\$750/CA\$832
US\$1,000/CA\$1,110
US\$500/CA\$555
US\$1,000/CA\$1,110
US\$2,000/CA\$2,220
US\$3,000/CA\$3,330
TOTAL: US\$8,550/CA\$9,489
US\$2,000/CA\$2,220

Earn US\$100/CA\$111 on your next 20 personally developed Consultants.

### TOTAL: US\$10,550/CA\$11,709

\*Rank Advancement Bonuses are considered a promotion and are not part of the regular Compensation Plan. Visit IsagenixBusiness.com to learn more.

The ability to earn income under the Isagenix Compensation Plan depends on many factors including an individual Associate's business, social, and sales skills; personal ambition and activity; availability of time and financial resources; and access to a large network of family, friends, and business contacts. Isagenix cannot and does not guarantee any particular level of earnings. Even Associates who dedicate a significant amount of time, effort, and personal funds may not achieve a meaningful level of success. For average earnings, please refer to the Isagenix Earnings Disclosure Statement at IsagenixEarnings.com.

# PLATINUM: BENEFITS AND PERKS OF PLATINUM RECOGNITION

With your first re-entry position, you become a member of the elite, reserved exclusively for Platinum Associates and Isagenix Millionaires. As a member of the, you receive:

- Access to the exclusive Platinum Lounge at select Isagenix Events
- Two complimentary tickets to New Year Kick Off and Global Celebration
- Exclusive previews of new products
- Priority line at the World of Isagenix Store\*
- Reserved seating in General Session at New Year Kick Off and Global Celebration
- Recognition on IsagenixBusiness.com
- Isageenix discount. (10% discount at all World of Isagenix Stores at Celebration, NYKO, and Isagenix Academy events only. Purchase must be made under your personal Business Center to receive discount.)

# **RESOURCES FOR RE-ENTRY**

For the most current information on the re-entry process and Platinum perks, visit IsagenixBusiness.com.

# PLATINUM RANK PROMOTION FAQ

Upon approval for re-entry, your new position begins as any other new Isagenix business would – at the level of Associate. Your Primary Position will not be affected and will function exactly the same way, linked yet independent of your new re-entry position.

Your re-entry position utilizes your entire Primary Position as its outside leg. Any subsequent new re-entry positions utilize both your Primary Position and previous re-entry position(s) as its outside leg. See the diagram on Page 5.

### How do I become a Paid-As Consultant in my re-entry business?

To become a Paid-As Consultant in your re-entry, you need to accumulate 100 PV<sup>‡</sup> and generate a minimum of 200 BV in total combined sales by any number of Personally Developed Customers and Associates from your latest re-entry team within the prior 30 days.

### Can re-entry positions earn Rank Advancement Bonuses?

Absolutely. As your re-entry position grows, rank advancement milestones and all Rank Advancement Bonuses (RABs) work identically to that of your Primary Position. The re-entry position may earn Crystal recognition, RABs, and eventually, an additional re-entry position.

### Is the Crystal Bonus available?

Yes, the Crystal Bonus program works and pays exactly the same as the Primary Position, with one exception in favor of the reentry position. Rather than developing new Associates evenly on either side of the inside and outside legs, the new Personally Developed Associates may be placed at any interval between either the inside or outside legs.

# Is there anything different I should know about the Team Builders Club and my re-entry business?

No, when it comes to the Team Builders Club, each position can earn this incentive independent of the other(s).

### Do my re-entry positions count toward the Leader in Action promotion?

Leader in Action is based on the most recent re-entry account. Point totals for the Leader in Action promotion will be based on the re-entry position only.

\*The 10 percent discount is applicable only at the World of Isagenix Stores at Celebration and New Year Kick Off events. You must make the purchase through your Business Center to receive the discount.

<sup>1</sup>Program rules are subject to change by Isagenix at any time without prior notice. Isagenix reserves the right to adjust or deny recognition or other awards to prevent or correct any attempts to circumvent the rules or to manipulate the program and to ensure the spirit of the program is achieved. Please review current bonus and promotional program rules and regulations in your Back Office.

# **REQUEST FOR RE-ENTRY POSITION**

Date:	
Isagenix Independent Associate Name:	
Member ID Number:	

List any additional Isagenix positions you are interested in (including prior awarded re-entry positions, spousal positions, or corporate ownership):

I wish to apply to have a re-entry position inserted above my current position. I understand that this application is subject to review and approval by Isagenix and subject to my meeting the following minimum criteria:

- 1. I have qualified as a Paid-As Executive for three consecutive months and have an average of 225 Cycles within 13 weeks.
- 2. I am an Associate in good standing and am not currently suspended or under investigative audit by the Isagenix Compliance department.
- 3. I understand the importance and agree to actively provide continued support to my existing position(s) team members while I build my new inserted re-entry position.
- 4. I am not directly or indirectly engaged in the recruitment, ownership, management, or development of another network marketing company, nor will I become directly or indirectly involved in any network marketing or other competing company in the future without the prior written approval from Isagenix.
- 5. I understand that my re-entry position is directly tied to my existing position(s) and cannot be independently sold, transferred, or assigned to another person or entity without the prior written approval by Isagenix.
- 6. I agree that this inserted re-entry position, as well as my position, are subject to all Isagenix Policies and Procedures and the Isagenix Team Compensation Plan as currently published or as amended in the future. This includes my understanding that for the purposes of qualification and advancement in rank and eligibility for commissions, each position (primary and re-entry) will be required to meet and maintain the qualifications for active status, rank advancement, and bonus eligibility independent of each other.
- 7. I further agree and understand that Isagenix reserves the right, in its sole discretion, to subsequently amend its Policies and Procedures and/or Compensation Plan.

Note: The re-entry position will be able to count the group volume (GV) of the primary position as its major volume Sales Team but is not able to count Personally Enrolled Associates previously enrolled by the primary position as part of its qualifications.

A primary position is defined as the Isagenix Independent Associate position that originally qualifies for and is granted an inserted re-entry.

Please email this document to Platinum@lsagenixCorp.com.



